



One! International Poverty Relief

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www.one-international.com

ANNUAL REPORT

2019

Who we are

One! International Poverty Relief (One! International) is a registered Canadian charity and a non-government, non-profit, non-sectarian organization that depends on financial support primarily from individuals as well as businesses and other organizations.

Our mission statement

Our goal is to teach literacy, numeracy and life skills to children living on the streets of Mumbai and Nallasopara India by providing educational services and also associated social welfare services such as nutrition, health care, medicines, housing support and micro finances.

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TO ALL OUR SUPPORTERS

Message from the Founder

The theme for our 2019 gala celebration was “Knowledge is..” with the idea that knowledge is different in each person’s life. That there is an equal need for knowledge gained from schooling and knowledge gained from life experiences.

Our University Fund truly proved its value in 2019 proving that our students have not just broken the cycle of illiteracy from one generation to the next but become literate, graduate, and then pursue careers. Jeetu, one of our first students in Nallasopara in 2007, got his mechanics certificate. Vicky, who would not have been allowed to study past 8th grade without our support, achieved 5th rank in a class of over 100. He completed the first year of his BSc in Computer Science and looks to achieve the same standards in his second. Sunil moved to a foreign country (Tbilisi, Georgia) and is embarking on his MBBS degree. Learn more about his drive and determination below.

There was an increase of major medical issues through the year with total number of medical cases almost doubling over the year before. Everything from tuberculosis to stroke, pneumonia, diabetes, birth complications, malaria, typhoid, dengue, heart related issues and more. The saddest day was when one of our families went home for a month to their village in Gujarat. Their 3 year-old son cut his foot, it got infected and he died despite having seen a doctor. There is no doubt that a high level of stress due to day-to-day life is harming the overall health of our communities – mentally and physically.

We started the year having to make stark choices financially as our expenses were increasing but revenue was not matching it. After 9 months of cuts, it was an incredible relief when we were chosen by the Scona Initiative (annual fundraiser by Strathcona High School in Edmonton). Though it will be a one-time event, the funds will allow us to plan and have operational reserves guaranteeing longevity.

Volunteer excitement continued on the ground, with volunteers from Canada, United Kingdom, Colombia and Brazil. Lisbeth resigned, our Australian Director of 9 years. Her thorough questioning and analysis of all operations will be greatly missed.

At the end of 2019, I managed to miss the last step and break my ankle in 3 places, also dislocating my shoulder. Though it was quite a setback for me, the beauty was the staff stepping up and taking over. They needed an opportunity to truly shine, and that’s what they did. As I recover, there is no doubt they will excel, gain even more knowledge and make even more change.

Tania Spilchen
Founder / President

TO ALL OUR SUPPORTERS

FINANCIAL SUMMARY

Our Goal: Maximize the benefits for the economically disadvantaged children and their families in Mumbai and surrounding areas while minimizing administrative spending.

ONE! INTERNATIONAL POVERTY RELIEF
Year Ended December 31 2019
Statement of Financial Position

| | 2019 | 2018 |
|-------------------------------------|-------------------|-------------------|
| ASSETS | | |
| CURRENT | | |
| Cash | \$ 77,228 | \$ 97,239 |
| Accounts Receivable | 0 | 6,591 |
| Accounts Receivable from Employees | 2,005 | 1,623 |
| Prepaid Expenses (CAUSEVOX) | 8,010 | |
| Prepaid Expenses (Note 3) | 11,983 | 17,510 |
| | 99,226 | 122,962 |
| PROPERTY AND EQUIPMENT (Notes 2, 5) | 2,675 | 1,450 |
| LOANS AND NOTES RECEIVABLE (Note 4) | 26,391 | 9,150 |
| | \$ 128,293 | \$ 133,562 |
| LIABILITIES AND NET ASSETS | | |
| CURRENT | | |
| Accounts Payable | \$ - | \$ - |
| Deferred Income | 970 | 425 |
| | 970 | 425 |
| NET ASSETS | | |
| Invested in Capital Assets | \$ 2,675 | \$ 1,450 |
| Net Assets | 124,647 | 131,687 |
| | 127,323 | 133,137 |
| | \$ 128,293 | \$ 133,562 |

TO ALL OUR SUPPORTERS

ONE! INTERNATIONAL POVERTY RELIEF
Year Ended December 31 2019

Statement of Revenues and Expenditures

| | 2019 | 2018 |
|---|------------------|-----------------|
| REVENUE | | |
| Donations | \$ 133,391 | \$ 127,639 |
| Fundraising | 29,243 | 26,971 |
| Grants | 0 | 25,000 |
| Operation Support and Give-a-Child-a-Chance | 21,989 | 10,263 |
| <small>**Previous Years - Give-a-Child-a-Chance alone</small> | | |
| | <u>184,623</u> | <u>189,873</u> |
| EXPENSES | | |
| PROGRAM EXPENSES (Sch. 1) | \$ 173,624 | \$ 169,975 |
| FUNDRAISING EXPENSES (Sch. 2) | 10,900 | 11,306 |
| ADMINISTRATION EXPENSES (Sch. 3) | 5,913 | 7,114 |
| | <u>190,437</u> | <u>188,395</u> |
| EXCESS OF EXPENSES OVER REVENUE | \$ -5,814 | \$ 1,478 |

ONE! INTERNATIONAL POVERTY RELIEF
Year Ended December 31 2019

PROGRAM EXPENSES
Schedule 1

| | 2019 | 2018 |
|--|-------------------|-------------------|
| Amortization | \$ 1,032 | \$ 559 |
| Bank Charges | 3,789 | 4,108 |
| Children's Nutrition Program | 11,860 | 11,082 |
| Communications | 1,281 | 844 |
| Electricity | 2,564 | 2,019 |
| Family support and children's activities | 56,673 | 48,864 |
| Medical expenses | 4,239 | 3,670 |
| Office | 886 | 1,950 |
| Rental | 29,271 | 31,953 |
| Salaries and wages | 43,758 | 39,956 |
| Supplies | 7,466 | 12,147 |
| Travel | 10,807 | 12,823 |
| | <u>\$ 173,624</u> | <u>\$ 169,975</u> |

TO ALL OUR SUPPORTERS

ONE! INTERNATIONAL POVERTY RELIEF

Year Ended December 31 2019

Fundraising Expenses Schedule 2

| | 2019 | 2018 |
|----------------------|---------------|---------------|
| Fundraising expenses | 8,185 | 8,451 |
| Communications | 229 | 211 |
| Office Supplies | 690 | 975 |
| Salaries and wages | 1,796 | 1,669 |
| | <u>10,900</u> | <u>11,306</u> |
| | \$ | \$ |

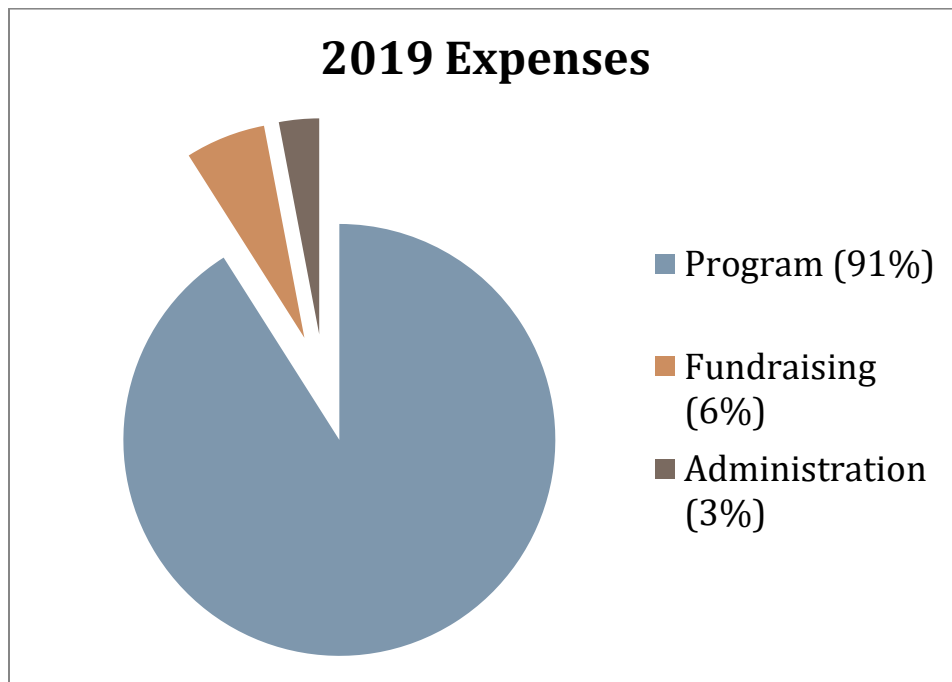
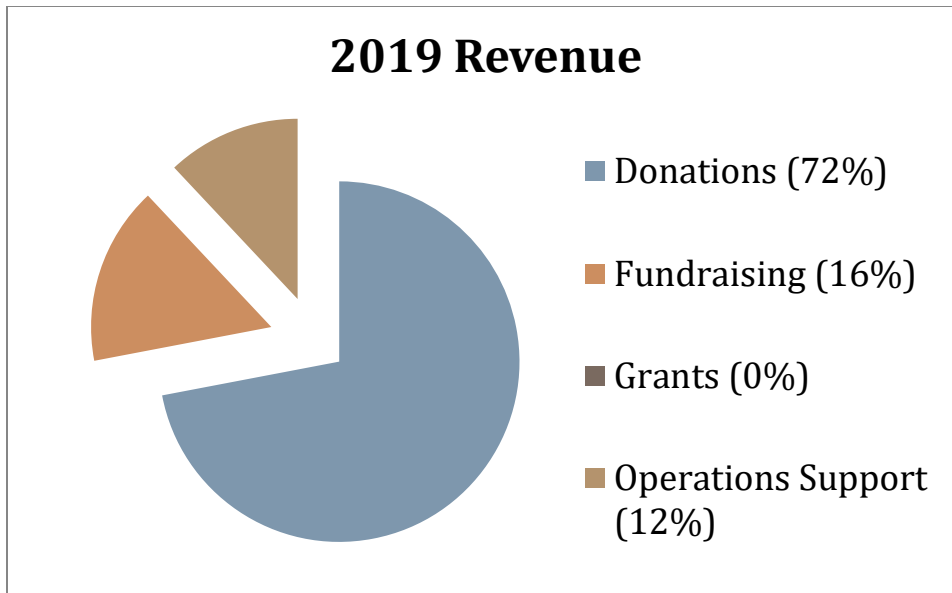
ONE! INTERNATIONAL POVERTY RELIEF

Year Ended December 31 2019

Administration Expenses Schedule 3

| | 2019 | 2018 |
|--------------------|--------------|--------------|
| Amortization | \$ 115 | \$ 62 |
| Bank Charges | 421 | 456 |
| Communications | 688 | 1,054 |
| Insurance | 960 | 960 |
| Legal Fees | | 127 |
| Office | 1,035 | 1,950 |
| Salaries and wages | 2,694 | 2,504 |
| | <u>5,913</u> | <u>7,114</u> |
| | \$ | \$ |

TO ALL OUR SUPPORTERS



Complete Financial statement can be found on the Canada Revenue Agency web page.

<https://apps.cra-arc.gc.ca/ebci/hacc/srch/pub/dsplyRprtngPrd?q.srchNm=One%21+International+Poverty+Relief&q.stts=0007&selectedCharityBn=881192017RR0001&dsrdPg=1>

TO ALL OUR SUPPORTERS

2019 SCHOOL NUMBERS:

SUMMARY OF YEAR – KHAR

Number of Children Receiving Services – 85

Overall Attendance Percentage – 65%

Number of parents involved – 60

SUMMARY OF YEAR – NALLASOPARA

Number of Children Receiving Services – 250

Overall Attendance Percentage – 74%

Number of parents involved – 160

SUMMARY OF YEAR – STAFFING AT ALL SCHOOLS

Professional Staff – 13

- Includes: 4 School Managers/Social Workers, 1 Medical Coordinator, 7 Teachers
- All staff members have overlapping roles; helping in social work and teaching

Client Staff – 33

- Includes: Full and part time – Cooks, Cleaners, Student Teachers, Medical Coordinators and Errand Runners etc.

TO ALL OUR SUPPORTERS

VOLUNTEERS

INDIA

One! International has been very fortunate to attract volunteers from all over the world who have gone to India to work with the children for varying periods of time.

Volunteers in India are responsible for assisting the children to grow academically, as well as assisting in areas of personal health, sporting activities, creative play time, and learning about future opportunities for themselves and their families. Typical duties of a volunteer include teaching classes (usually to the younger children – basic hygiene, English, mathematics, cooperative play, etc.), sharing their skills with the Indian staff, and administrative tasks (example: reporting). Volunteers also help with organizational duties, and activities such as drama productions, art projects, and field trips.

In 2019 there were 7 different volunteers from Brazil, Canada, and Colombia. These 7 volunteers contributed 10 months of volunteer work at the schools in India. One! International is lucky to have part-time volunteers in India that give anywhere from 1 to 8 hours per week. One of these volunteers is an emergency room doctor from England.

*Andres from Colombia,
with Saachi.*



CANADA

There is no paid staff in Canada other than a small percentage of the President's salary.

Volunteers are relied on for: administrative tasks, financial record keeping, contacts with local schools for awareness building, fundraising activities, management of the Indian volunteer program, major fundraising activities such as the annual Gala held in January/February of each year. There are also a group of volunteers who assist virtually with grants, web page updates, and data system management.

In 2019 there was a core group of 12 regular volunteers, with an additional 20-25 called on for various functions – especially the annual Gala Celebration.

TO ALL OUR SUPPORTERS

PROGRAMS

OPERATION SUPPORT & GIVE-A-CHILD-A-CHANCE

In 2019, we combined our Operations Support Program and Give-a-Child-a-Chance Program into one monthly giving program. Donors commit to monthly donations varying from \$25 to \$110 per month (with the average donation being \$50 per month). Some donors pay for the whole year at one time. All donations, regardless of the amount, are appreciated. These monthly donations help cover the operating costs incurred in providing day-to-day services: education, one meal a day for six days of the week, counseling for families and children, daily first aid and medicines as required, encouragement to improve life circumstances, transportation, sports activities, and other costs. Every six months, as possible, sponsors receive an update (usually a profile on a child).

In 2019, there were approximately 40 monthly donors to this program.

EMERGENCY & MAJOR MEDICAL FUND

Started in 2011 following a tragic situation in late 2010 when one of One! International's first 8 children (Kokila) was badly burned in a domestic propane accident. The One! International family of donors was incredibly generous in providing additional support. This young lady's life was saved. Originally called the Kokila Medical Fund, it was renamed in 2015 to Emergency & Major Medical Fund to distinguish the fund from the daily provision of routine medical services covered under general operations. This program is a reserve fund ensuring funds are available in emergencies/major cases – often life-threatening situations.

There were several donors who gave varying amounts to the fund in 2019. Additionally, one sponsor gives on a monthly basis.

CANADIAN SCHOOLS & COMMUNITY AWARENESS

Several schools in Canada request presentations to their students regarding life on the other side of the world. India is part of the curriculum for Social Studies. Presentations are made, and many schools choose to do a fundraising activity as part of the awareness program. Numerous community presentations and/or displays are completed throughout the year.

In 2019, One! International took part in 8 school classroom presentations, 4 community presentations, , and the Just One World fair trade event.

TO ALL OUR SUPPORTERS

Strathcona High School (SCONA) in Edmonton has chosen One! International for their SCONA fundraiser in 2020. While it will largely affect One! International for 2020, it was exciting to launch the fundraiser in 2019 with the enthusiastic and empathetic teenagers and staff of the school.



STORIES

Student Experience – Sunil

Sunil Kumar embarked on an incredible journey in 2019. He left India for the first time and headed to Tbilisi, Georgia to start his medical degree.

In this picture, Sunil is trying on the winter parka that was donated for him. He was preparing for everything to change – including the weather!

Focused on studies, Sunil didn't let the distance from family and friends distract him. It was a steep learning curve with education being provided in a very different way than he was used to. He managed to battle all of the fear and stress and pass both semesters of first year without having to redo any exams which most of his colleagues had to.

His smile has grown even bigger and we are very proud.



TO ALL OUR SUPPORTERS

Family Experience – Aarti & Ashwini



Ashwini (8) and Aarti (5) were dealt a very difficult start in life. Their mother was an orphan and started drinking at a very young age. She married young and had Ashwini before she turned 18.

Ashwini and Aarti's father was an alcoholic as well. When their mother ran away leaving the children behind, it seemed like there wasn't a solution. We tried to find a temporary foster family for them. Before we could, their father made a life changing decision – he stopped drinking. It sounds unbelievable, but true.

Their father decided that life in Mumbai as a single father would be too difficult and reunited with his

family in Gujarat. Ashwini and Aarti are now living happily with cousins and an aunt who is lovingly supporting their father to care for them. Their future looks bright now, surrounded by love and hope.

Staff Experience – Vijay

Vijay has been a vital staff member in India for more than 10 years now. He has taken on One! International as his own. He has learned balance in how he approaches making change in our communities. He leads by example in every way of his life. Now, armed with a law degree, he is able to approach each problem with more confidence and understanding of every possibility.

Joining the One! International Board of Directors was the obvious next step.

Vijay never stops thinking about how we can do more, in a better way, with more efficiency and in more depth.

Vijay is determined to make the communities of One! International better and in turn make the world better.



TO ALL OUR SUPPORTERS

List of Key Members

Board of Directors

Tania Spilchen, President/Founder

Gordon Sustrik, Legal/Secretary

Brianne Klingspon, Director

Vijay Balan, Director

Kathleen McCabe, Director

Management Team

Tania Spilchen, Manager, Indian Operations

Marilyn Spilchen, Manager Corporate Support

THANK YOU

One! International Poverty Relief would not be able to have the success it does without the support and assistance of numerous individuals and organizations, both Canadian and world-wide.

Assistance and support has been provided to One! International in many ways:

- Volunteer Board of Directors
- Volunteers in Canada and other countries of the world
- Give-A-Child-A-Chance and Operational Support donors
- Step Sponsorship Program &EMMF donors
- Attendees/Participants of fundraising Dinners, annual Celebration, and Silent Auctions
- Organizational management services
- Support from the Yoga Community
- Moral support from family, friends,' strangers.
- Staff and Volunteers in India
- Legal and Accounting Services
- Gifts in Kind
- Corporate and School Partners
- General monetary donors
- Children's Hope India Inc.
- American School of Bombay
- Marketing strategies (newspaper, TV)

Thank you for giving One! International your love and support throughout the year. Together we can make a difference in this world ***One! step at a time.***

Respectfully submitted by:

Tania Spilchen
President/Founder

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